

Kurt Wilbanks

Fire Chief

City of West Plains
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Chris Sterner

Assistant Fire Chief

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March 7, 2024

To: Earlene Rich, Financial Director
Kristopher Bates, Purchasing Agent

From: Chris Sterner, Assistant Fire Chief

Re: Request for a Portable Fire Extinguisher Training Prop

Executive Summary

The West Plains Fire Department provides fire extinguisher training, a free service to local community businesses and city personnel in the proper use of fire extinguishers.

Discussion

Beginning in 2018 and ending in June 2023 the West Plains Fire Department has helped instruct over 994 personnel at 58 different settings. The West Plains Fire Department personnel train on average 150-250 personnel annually in several different settings.

1. 2018 held 15 Fire Extinguisher Demonstrations/Training Sessions with 315+ personnel.
2. 2019 held 10 Fire Extinguisher Demonstrations/Training Sessions with 238 personnel.
3. 2020 held 4 Fire Extinguisher Demonstrations/Training Sessions with 103+ personnel.
4. 2021 held 11 Fire Extinguisher Demonstrations/Training Sessions with 120+ personnel.
5. 2022 held 7 Fire Extinguisher Demonstrations/Training Sessions with 109+ personnel.
6. As of July 1, 2023, 11 Fire Extinguisher Demonstrations/Training Sessions with 109+ personnel.

We have had to cancel demonstrations due to outside weather conditions with the use of our current prop. The current process involves discharging a dry chemical ABC fire extinguisher that must be recharged and filled with new dry chemical after each use, (this can be costly due to the number of trainees).

Currently our process involves utilizing a homemade steel burn pan, (this unit has been utilized for at least the last 24 plus years).

The burn pan is roughly two feet wide, three feet long and four inches deep which is elevated sixteen inches off the ground by support legs.

The current process to conduct a live burn with extinguishment.

1. Minimum of two fire personnel needed, place pan on level noncombustible surface,
2. Account for wind direction and surrounding exposures,
3. Fill pan 2/3 full of water using one of our pumps,
4. One member properly dressed will pour a mixture of gasoline and diesel fuel into burn pan from a fuel container,
5. Fuel container must be located a safe distance from an ignition source,
6. Then they will utilize a portable torch or road flare to ignite vapors,
7. Second member is with trainee at the proper distance away from initial attack,

8. Trainee discharges extinguisher in a sweeping manner in short burst at the base of the fire and continuing process while moving closer to pan until flames have been extinguished. Then refueling, ignition and extinguishment starts over with the next trainee. Water is used in cleanup of residual fuel and dry chemical powder after session has ended.

Life safety, along with environmental concerns with the current operation: It does not allow for automatic extinguishment for a safety hazard, (no fail safe method like a “Deadman’s switch”), the use of uncontrollable fuel source, (unignited vapors open to the environment), if trainee mishandles extinguisher placement they could splash flammable liquids to surrounding area, no protective equipment or clothing available for trainee, the use of and lighting of a volatile fuel in an open container while performing a training evolution, if wind direction changes once volatile fuel has been ignited, dry chemical dispersion and clean-up of dry chemical to surrounding area, not a clean burn type of operation, potentially dumping raw fuel or residue onto the ground during clean-up if all fuel was not consumed during evolutions.

A couple of years ago we had the opportunity to borrow a Bullex training prop (propane version) from a local area department to effectively deliver several training sessions. This unit was very efficient in being able to safely run trainees through the process of extinguishment. That unit is no longer available since that department has removed it from their inventory.

Utilizing the proposed props saves money for the consumer that we will be doing the training for. This process is more time efficient, safer, and productive for all parties. With the proposed version, cost associated would be for the cost of propane, maintenance, water, and electricity.

The system will have an extended life span with proper maintenance and upkeep that will outweigh its original upfront cost.

Fiscal Impact

Funding was requested through the 2024 budget request. Funding was awarded and approved in the Capital Improvements Plan under Line item # 030-137-7121



SENTINEL EMERGENCY SOLUTIONS
ST. LOUIS MO 63125

sales@sentineles.com
 800.851.1928
 314.939.1999

PROPOSAL

Date	Quote #
3/7/2024	13360

Bill To:
City of West Plains FD 1901 Kissinger Street West Plains, MO 65775

Ship To
City of West Plains FD 1901 Kissinger Street West Plains, MO 65775

Terms	Rep	Proposal Good Throu...	Freight	Submitted by
Net 20	DH	30 Days	Included	RM

Qty	Item	Vendor	Description	Cost	Total Sale Price
1.00	SPECIAL ORDER	Lion	This proposal is using the NPPORG.com national cooperative purchase contract with Lion West Plains NPPORG member id number is M-5709020 PT# ITSBU01-2P# Intelligent Training System- PRO PACKAGE ITS BASE UNIT -1 GET STARTED KIT-1 PROPANSE HOSE AND CORDS-1 ITS CONTROLLER SMART EXTINGUISHERS FOR ITS-2 EXTINGUSIHER CARRING CASE-1 ITS BASE PLATE FOR PROPS -1 ITS TRASH CAN PROP-1	11,930.00	11,930.00
1.00	SPECIAL ORDER	LION	PT# BP022 ITS BATTERY PACK	235.00	235.00
1.00	SPECIAL ORDER	Lion	PT# BEPB03-1B# BullsEye™ Digital Fire Extinguisher Training System - PRO PACKAGE BULLSEYE PANEL START UP KIT PANEL CASE 5LB DY CHEM LASER EXTINGUISHER WITH CASE	15,000.00	15,000.00

THANK YOU for the opportunity to quote this.
 We appreciate your business.

Total	\$27,165.00
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PUBLIC PROCUREMENT AUTHORITY
MASTER PRICE AGREEMENT

This Master Price Agreement is effective as of the date of the last signature below (the “Effective Date”) by and between the PUBLIC PROCUREMENT AUTHORITY, an Oregon public corporation under ORS Chapter 190 (“PPA” or “Purchaser”) and LION dba BullEx Inc. (“Vendor”).

RECITALS

WHEREAS, the Vendor is in the business of selling certain Public Safety Simulation Training Equipment, as further described herein; and

WHEREAS, the Vendor desires to sell and the Purchaser desires to purchase certain products and related services all upon and subject to the terms and conditions set forth herein; and

WHEREAS, the Vendor was awarded the opportunity to complete a Master Price Agreement with the Public Procurement Authority as a result of its response to Request for Proposal No. 1725 for Public Safety Simulation Training Equipment; and

WHEREAS, Purchaser and Vendor desire to extend the terms of this Master Price Agreement to benefit other qualified government members of National Purchasing Partners, LLC dba FireRescue GPO, dba Law Enforcement GPO and dba NPPGov;

NOW, THEREFORE, Vendor and Purchaser, intending to be legally bound, hereby agree as follows:

ARTICLE 1 – CERTAIN DEFINITIONS

1.1 “Agreement” shall mean this Master Price Agreement, including the main body of this Agreement and Attachments A-F attached hereto and by this reference incorporated herein, including Purchaser’s Request for Proposal No. 1725 (herein “RFP”) and Vendor’s Proposal submitted in response to the RFP (herein “Vendor’s Proposal”) as referenced and incorporated herein as though fully set forth (sometimes referred to collectively as the “Contract Documents”).

1.2 “Applicable Law(s)” shall mean all applicable federal, state and local laws, statutes, ordinances, codes, rules, regulations, standards, orders and other governmental requirements of any kind.

1.3 “Employee Taxes” shall mean all taxes, assessments, charges and other amounts whatsoever payable in respect of, and measured by the wages of, the Vendor’s employees (or

subcontractors), as required by the Federal Social Security Act and all amendments thereto and/or any other applicable federal, state or local law.

1.4 “Purchaser’s Destination” shall mean such delivery location(s) or destination(s) as Purchaser may prescribe from time to time.

1.5 “Products and Services” shall mean the products and/or services to be sold by Vendor hereunder as identified and described on Attachment A hereto and incorporated herein, as may be updated from time to time by Vendor to reflect products and/or services offered by Vendor generally to its customers.

1.6 “Purchase Order” shall mean any authorized written order for Products and Services sent by Purchaser to Vendor via mail, courier, overnight delivery service, email, fax and/or other mode of transmission as Purchaser and Vendor may from time to time agree.

1.7 “Unemployment Insurance” shall mean the contribution required of Vendor, as an employer, in respect of, and measured by, the wages of its employees (or subcontractors) as required by any applicable federal, state or local unemployment insurance law or regulation.

1.8 “National Purchasing Partners” or “(NPP)” is a subsidiary of two nonprofit health care systems. The Government Division of NPP, herein after referred to as “NPPGov”, provides group purchasing marketing and administrative support for governmental entities within the membership. NPPGov’s membership includes participating public entities across North America.

1.9 “Lead Contracting Agency” shall mean the Public Procurement Authority, which is the governmental entity that issued the Request for Proposal and awarded this resulting Master Price Agreement.

1.10 “Participating Agencies” shall mean members of National Purchasing Partners for which Vendor has agreed to extend the terms of this Master Price Agreement pursuant to Article 2.5 and Attachment C herein. For purposes of cooperative procurement, “Participating Agency” shall be considered “Purchaser” under the terms of this agreement.

1.11 “Parties” shall mean the Purchaser and Vendor.

ARTICLE 2 – AGREEMENT TO SELL

2.1 Vendor hereby agrees to sell to Purchaser such Products and Services as Purchaser may order from time to time by Purchase Order, all in accordance with and subject to the terms, covenants and conditions of this Agreement. Purchaser agrees to purchase those Products and Services ordered by Purchaser by Purchase Order in accordance with and subject to the terms, covenants and conditions of this Agreement.

2.2 Vendor may add additional products and services to the contract provided that any additions reasonably fall within the intent of the original RFP specifications. Pricing on additions shall be equivalent to the percentage discount for other similar products. Vendor may provide a web-link with current product listings, which may be updated periodically, as allowed by the terms of the resulting Master Price Agreement. Vendor may replace or add product lines to an existing contract if the line is replacing or supplementing products on contract, is equal or superior to the original products offered, is discounted in a similar or to a greater degree, and if the products meet the requirements of the solicitation. No products may be added to avoid competitive procurement requirements. PPA may approve such changes, with appropriate documentation, via electronic mail without the need for written amendment on a case-by-case basis. PPA may reject any additions without cause.

2.3 All Purchase Orders issued by Purchaser to Vendor for Products during the term (as hereinafter defined) of this Agreement are subject to the provisions of this Agreement as though fully set forth in such Purchase Order. The vendor retains authority to negotiate above and beyond the terms of this agreement to meet the customer or vendor contract requirements. In the event that the provisions of this Agreement conflict with any Purchase Order issued by Purchaser to Vendor, the provisions of this Agreement shall govern. No other terms and conditions, including, but not limited to, those contained in Vendor's standard printed terms and conditions, on Vendor's order acknowledgment, invoices or otherwise, shall have any application to or effect upon or be deemed to constitute an amendment to or to be incorporated into this Agreement, any Purchase Order, or any transactions occurring pursuant hereto or thereto, unless this Agreement shall be specifically amended to adopt such other terms and conditions in writing by the parties.

2.4 Notwithstanding any other provision of this Agreement to the contrary, the Lead Contracting Agency shall have no obligation to order or purchase any Products and Services hereunder and the placement of any Purchase Order shall be in the sole discretion of the Participating Agencies. This Agreement is not exclusive. Vendor expressly acknowledges and agrees that Purchaser may purchase at its sole discretion, Products and Services that are identical or similar to the Products and Services described in this Agreement from any third party.

2.5 In case of any conflict or inconsistency between any of the Contract Documents, the documents shall prevail and apply in the following order of priority:

- (i) This Agreement;
- (ii) Vendor's Proposal; and
- (iii) The RFP.

2.6 Extension of contract terms to Participating Agencies:

- 2.6.1 Vendor agrees to extend the same terms, covenants and conditions available to Purchaser under this Agreement to Participating Agencies, that have executed an Intergovernmental Cooperative Purchasing Agreement ("IGA") as may be required by each Participating Agency's

local laws and regulations, in accordance with Attachment C. Each Participating Agency will be exclusively responsible for and deal directly with Vendor on matters relating to ordering, delivery, inspection, acceptance, invoicing, and payment for Products and Services in accordance with the terms and conditions of this Agreement as if it were “Purchaser” hereunder. Any disputes between a Participating Agency and Vendor will be resolved directly between them under and in accordance with the laws of the State in which the Participating Agency exists. Pursuant to the IGA, the Lead Contracting Agency shall not incur any liability as a result of the access and utilization of this Agreement by other Participating Agencies.

2.6.2 *This Solicitation meets the public contracting requirements of the Lead Contracting Agency and may not be appropriate under or meet Participating Agencies’ procurement laws. Participating Agencies are urged to seek independent review by their legal counsel to ensure compliance with all local and state solicitation requirements.*

2.6.3 Vendor acknowledges execution of a Vendor Administration Fee Agreement with NPPGov, pursuant to the terms of the RFP.

2.7 Oregon Public Agencies are prohibited from use of products and services offered under this contract that are already provided by qualified nonprofit agencies for disabled individuals as listed on the Department of Administrative Service’s Procurement List (“Procurement List”) pursuant to ORS 279.835-.855. See www.OregonRehabilitation.org/qrf for more information. Vendor shall not sell products and services identified on the Procurement List (e.g., reconditioned toner cartridges) to Purchaser or Participating Agencies within the state of Oregon

ARTICLE 3 – TERM AND TERMINATION

3.1 The initial contract term shall be for three (3) calendar years from the effective date of this Agreement (“Initial Term”). Upon termination of the original three (3) year term, this Agreement shall automatically extend for up to three (3) successive one (1) year periods; (each a “Renewal Term”); provided however, that the Lead Contracting Agency and/or the Vendor may opt to decline extension of the MPA by providing notification in writing at least thirty (30) calendar days prior to the annual automatic extension anniversary of the initial term.

3.2 Either Vendor or the Lead Contracting Agency may terminate this Agreement by written notice to the other party if the other party breaches any of its obligations hereunder and fails to remedy the breach within thirty (30) days after receiving written notice of such breach from the non-breaching party.

ARTICLE 4 – PRICING, INVOICES, PAYMENT AND DELIVERY

4.1 Purchaser shall pay Vendor for all Products and Services ordered and delivered in compliance with the terms and conditions of this Agreement at the pricing specified for each such Product and Service on Attachment A, including shipping. Unless Attachment A expressly provides otherwise, the pricing schedule set forth on Attachment A hereto shall remain fixed for the Initial Term of this Agreement; provided that manufacturer pricing is not guaranteed and may be adjusted based on the next manufacturer price increase. Pricing contained in Attachment A shall be extended to all NPPGov, FireRescue GPO and Law Enforcement GPO members upon execution of the IGA.

4.2 Vendor shall submit original invoices to Purchaser in form and substance and format reasonably acceptable to Purchaser. All invoices must reference the Purchaser's Purchase Order number, contain an itemization of amounts for Products and Services purchased during the applicable invoice period and any other information reasonably requested by Purchaser, and must otherwise comply with the provisions of this Agreement. Invoices shall be addressed as directed by Purchaser.

4.3 Unless otherwise specified, Purchaser is responsible for any and all applicable sales taxes. Attachment A or Vendor's Proposal (Attachment D) shall specify any and all other taxes and duties of any kind which Purchaser is required to pay with respect to the sale of Products and Services covered by this Agreement and all charges for packing, packaging and loading.

4.4 Except as specifically set forth on Attachments A and F, Purchaser shall not be responsible for any additional costs or expenses of any nature incurred by Vendor in connection with the Products and Services, including without limitation travel expenses, clerical or administrative personnel, long distance telephone charges, etc. ("Incidental Expenses").

4.5 Price reductions or discount increases may be offered at any time during the contract term and shall become effective upon notice of acceptance from Purchaser.

4.6 Notwithstanding any other agreement of the parties as to the payment of shipping/delivery costs, and subject to Attachments A, D, and F herein, Vendor shall offer delivery and/or shipping costs prepaid FOB Destination. If there are handling fees, these also shall be included in the pricing.

4.7 Unless otherwise directed by Purchaser for expedited orders, Vendor shall utilize such common carrier for the delivery of Products and Services as Vendor may select; provided, however, that for expedited orders Vendor shall obtain delivery services hereunder at rates and terms not less favorable than those paid by Vendor for its own account or for the account of any other similarly situated customer of Vendor.

4.8 Vendor shall have the risk of loss of or damage to any Products until delivery to Purchaser. Purchaser shall have the risk of loss of or damage to the Products after delivery to

Purchaser. Title to Products shall not transfer until the Products have been delivered to and accepted by Purchaser at Purchaser's Destination.

ARTICLE 5 – INSURANCE

5.1 During the term of this Agreement, Vendor shall maintain at its own cost and expense (and shall cause any subcontractor to maintain) insurance policies providing insurance of the kind and in the amounts generally carried by reasonably prudent manufacturers in the industry, with one or more reputable insurance companies licensed to do business in Oregon and any other state or jurisdiction where Products and Services are sold hereunder. Such certificates of insurance shall be made available to the Lead Contracting Agency upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE VENDOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF THIS MASTER PRICE AGREEMENT.**

5.2 All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of this Agreement is satisfactorily completed and formally accepted. Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect the Lead Contracting Agency. The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to the Lead Contracting Agency under such policies. Vendor shall be solely responsible for the deductible and/or self-insured retention and the Lead Contracting Agency, at its option, may require Vendor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

5.3 Vendor shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction over Vendor's employees engaged in the performance of the work or services, as well as Employer's Liability insurance. Vendor waives all rights against the Lead Contracting Agency and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Vendor pursuant to this agreement.

5.4 Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty-days (30-days) prior written notice to the Lead Contracting Agency.

ARTICLE 6 – INDEMNIFICATION AND HOLD HARMLESS

6.1 Vendor agrees that it shall indemnify, defend and hold harmless Lead Contracting Agency, its respective officials, directors, employees and agents (collectively, the "Indemnitees"), from and against any and all damages, claims, losses, expenses, costs, obligations and liabilities (including without limitation reasonable attorney's fees), suffered

directly or indirectly by any of the Indemnitees to the extent of, or arising out of, (i) any breach of any covenant, representation or warranty made by Vendor in this Agreement, (ii) any failure by Vendor to perform or fulfill any of its obligations, covenants or agreements set forth in this Agreement, (iii) the negligence or intentional misconduct of Vendor, any subcontractor of Vendor, or any of their respective employees or agents, (iv) any failure of Vendor, its subcontractors, or their respective employees to comply with any Applicable Law, (v) any litigation, proceeding or claim by any third party relating in any way to the obligations of Vendor under this Agreement or Vendor's performance under this Agreement, (vi) any Employee Taxes or Unemployment Insurance, or (vii) any claim alleging that the Products and Services or any part thereof infringe any third party's U.S. patent, copyright, trademark, trade secret or other intellectual property interest. Such obligation to indemnify shall not apply where the damage, claim, loss, expense, cost, obligation or liability is due to the breach of this Agreement by, or negligence or willful misconduct of, Lead Contracting Agency or its officials, directors, employees, agents or contractors. The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph. The indemnity obligations of Vendor under this Article shall survive the expiration or termination of this Agreement for two years

6.2 LIMITATION OF LIABILITY: IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES IN CONNECTION WITH OR ARISING OUT OF THIS AGREEMENT, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR INJURIES TO PERSONS OR TO PROPERTY OR LOSS OF PROFITS OR LOSS OF FUTURE BUSINESS OR REPUTATION, WHETHER BASED ON TORT OR BREACH OF CONTRACT OR OTHER BASIS, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

6.3 The same terms, conditions and pricing of this Agreement may be extended to government members of National Purchasing Partners, LLC. In the event the terms of this Agreement are extended to other government members, each government member (procuring party) shall be solely responsible for the ordering of goods and services under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring parties or unrelated purchasing parties harmless from any liability that may arise from action or inaction of the procuring party.

ARTICLE 7 – WARRANTIES

Purchaser shall refer to Vendor's Proposal for all Vendor and manufacturer express warranties, as well as those warranties provided under Attachment B herein.

ARTICLE 8 - INSPECTION AND REJECTION

8.1 Purchaser shall have the right to inspect and test Products at any time prior to shipment, and within a reasonable time after delivery to the Purchaser's Destination. Products

not inspected within a reasonable time after delivery shall be deemed accepted by Purchaser. The payment for Products shall in no way impair the right of Purchaser to reject nonconforming Products, or to avail itself of any other remedies to which it may be entitled.

8.2 If any of the Products are found at any time to be defective in material or workmanship, damaged, or otherwise not in conformity with the requirements of this Agreement or any applicable Purchase Order, as its exclusive remedy, Purchaser may at its option and at Vendor's sole cost and expense, elect either to (i) return any damaged, non-conforming or defective Products to Vendor for correction or replacement, or (ii) require Vendor to inspect the Products and remove or replace damaged, non-conforming or defective Products with conforming Products. If Purchaser elects option (ii) in the preceding sentence and Vendor fails promptly to make the necessary inspection, removal and replacement, Purchaser, at its option, may inspect the Products and Vendor shall bear the cost thereof. Payment by Purchaser of any invoice shall not constitute acceptance of the Products covered by such invoice, and acceptance by Purchaser shall not relieve Vendor of its warranties or other obligations under this Agreement.

8.3 The provisions of this Article shall survive the expiration or termination of this Agreement.

ARTICLE 9 – SUBSTITUTIONS

Except as otherwise permitted hereunder, Vendor may not make any substitutions of Products, or any portion thereof, of any kind without the prior written consent of Purchaser.

ARTICLE 10 - COMPLIANCE WITH LAWS

10.1 Vendor agrees to comply with all Applicable Laws and at Vendor's expense, secure and maintain in full force during the term of this Agreement, all licenses, permits, approvals, authorizations, registrations and certificates, if any, required by Applicable Laws in connection with the performance of its obligations hereunder. At Purchaser's request, Vendor shall provide to Purchaser copies of any or all such licenses, permits, approvals, authorizations, registrations and certificates.

10.2 Purchaser has taken all required governmental action to authorize its execution of this Agreement and there is no governmental or legal impediment against Purchaser's execution of this Agreement or performance of its obligations hereunder.

ARTICLE 11 – PUBLICITY / CONFIDENTIALITY

11.1 No news releases, public announcements, advertising materials, or confirmation of same, concerning any part of this Agreement or any Purchase Order issued hereunder shall be issued or made without the prior written approval of the Parties. Neither Party shall in any advertising, sales materials or in any other way use any of the names or logos of the other Party without the prior written approval of the other Party.

11.2 Any knowledge or information which Vendor or any of its affiliates shall have disclosed or may hereafter disclose to Purchaser, and which in any way relates to the Products and Services covered by this Agreement shall not, unless otherwise designated by Vendor, be deemed to be confidential or proprietary information, and shall be acquired by Purchaser, free from any restrictions, as part of the consideration for this Agreement.

ARTICLE 12 - RIGHT TO AUDIT

Subject to Vendor's reasonable security and confidentiality procedures, Purchaser, or any third party retained by Purchaser, may at any time upon prior reasonable notice to Vendor, during normal business hours, audit the books, records and accounts of Vendor to the extent that such books, records and accounts pertain to sale of any Products and Services hereunder or otherwise relate to the performance of this Agreement by Vendor. Vendor shall maintain all such books, records and accounts for a period of at least three (3) years after the date of expiration or termination of this Agreement. The Purchaser's right to audit under this Article 12 and Purchaser's rights hereunder shall survive the expiration or termination of this Agreement for a period of three (3) years after the date of such expiration or termination.

ARTICLE 13 - REMEDIES

Except as otherwise provided herein, any right or remedy of Vendor or Purchaser set forth in this Agreement shall not be exclusive, and, in addition thereto, Vendor and Purchaser shall have all rights and remedies under applicable law, including without limitation, equitable relief. The provisions of this Article shall survive the expiration or termination of this Agreement.

ARTICLE 14 - RELATIONSHIP OF PARTIES

Vendor is an independent contractor and is not an agent, servant, employee, legal representative, partner or joint venturer of Purchaser. Nothing herein shall be deemed or construed as creating a joint venture or partnership between Vendor and Purchaser. Neither Party has the power or authority to bind or commit the other.

ARTICLE 15 - NOTICES

All notices required or permitted to be given or made in this Agreement shall be in writing. Such notice(s) shall be deemed to be duly given or made if delivered by hand, by certified or registered mail or by nationally recognized overnight courier to the address specified below:

If to Lead Contracting Agency:
Public Procurement Authority
25030 SW Parkway Ave.
Suite 330

Wilsonville OR 97070
ATTN: Teila Leighton

If to Vendor:
LION dba BullEx Inc.
7200 Poe Ave.
Suite 400
Dayton, OH 45414
ATTN: Melissa Kirk

Either Party may change its notice address by giving the other Party written notice of such change in the manner specified above.

ARTICLE 16 - FORCE MAJEURE

Except for Purchaser's obligation to pay for products and services delivered, delay in performance or non-performance of any obligation contained herein shall be excused to the extent such failure or non-performance is caused by force majeure. For purposes of this Agreement, "force majeure" shall mean any cause or agency preventing performance of an obligation which is beyond the reasonable control of either Party hereto, including without limitation, fire, flood, sabotage, shipwreck, embargo, strike, explosion, labor trouble, accident, riot, acts of governmental authority (including, without limitation, acts based on laws or regulations now in existence as well as those enacted in the future), acts of nature, and delays or failure in obtaining raw materials, supplies or transportation. A Party affected by force majeure shall promptly provide notice to the other, explaining the nature and expected duration thereof, and shall act diligently to remedy the interruption or delay if it is reasonably capable of being remedied. In the event of a force majeure situation, deliveries or acceptance of deliveries that have been suspended shall not be required to be made upon the resumption of performance.

ARTICLE 17 - WAIVER

No delay or failure by either Party to exercise any right, remedy or power herein shall impair such Party's right to exercise such right, remedy or power or be construed to be a waiver of any default or an acquiescence therein; and any single or partial exercise of any such right, remedy or power shall not preclude any other or further exercise thereof or the exercise of any other right, remedy or power. No waiver hereunder shall be valid unless set forth in writing executed by the waiving Party and then only to the extent expressly set forth in such writing.

ARTICLE 18 - PARTIES BOUND; ASSIGNMENT

This Agreement shall inure to the benefit of and shall be binding upon the respective successors and assigns of the Parties hereto, but it may not be assigned in whole or in part by

Vendor without prior written notice to Purchaser which shall not be unreasonably withheld or delayed.

ARTICLE 19 - SEVERABILITY

To the extent possible, each provision of this Agreement shall be interpreted in such a manner as to be effective and valid under applicable law. If any provision of this Agreement is declared invalid or unenforceable, by judicial determination or otherwise, such provision shall not invalidate or render unenforceable the entire Agreement, but rather the entire Agreement shall be construed as if not containing the particular invalid or unenforceable provision or provisions and the rights and obligations of the Parties shall be construed and enforced accordingly.

ARTICLE 20 - INCORPORATION; ENTIRE AGREEMENT

20.1 All the provisions of the Attachments hereto are hereby incorporated herein and made a part of this Agreement. In the event of any apparent conflict between any provision set forth in the main body of this Agreement and any provision set forth in the Attachments, including the RFP and/or Vendor's Proposal, the provisions shall be interpreted, to the extent possible, as if they do not conflict. In the event that such an interpretation is not possible, the provisions set forth in the main body of this Agreement shall control.

20.2 This Agreement (including Attachments and Contract Documents hereto) constitutes the entire agreement of the Parties relating to the subject matter hereof and supersedes any and all prior written and oral agreements or understandings relating to such subject matter.

ARTICLE 21 - HEADINGS

Headings used in this Agreement are for convenience of reference only and shall in no way be used to construe or limit the provisions set forth in this Agreement.

ARTICLE 22 - MODIFICATIONS

This Agreement may be modified or amended only in writing executed by Vendor and the Lead Contracting Agency. The Lead Contracting Agency and each Participating Agency contracting hereunder acknowledge and agree that any agreement entered into in connection with any Purchase Order hereunder shall constitute a modification of this Agreement as between the Vendor and the Participating Agency. Any modification of this Agreement as between Vendor and any Participating Agency shall not be deemed a modification of this Agreement for the benefit of the Lead Contracting Agency or any other Participating Agency.

ARTICLE 23 - GOVERNING LAW

This Agreement shall be governed by and interpreted in accordance with the laws of the state of Oregon or in the case of a Participating Agency's use of this agreement, the laws of the state in which the Participating Agency exists, without regard to its choice of law provisions.

ARTICLE 24 - COUNTERPARTS

This Agreement may be executed in counterparts all of which together shall constitute one and the same Agreement.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year last written below.

PURCHASER:

Signature: 

Printed Name: Teila Leighton

Title: Contract Manager
Public Procurement Authority

Dated: 6/14/18

VENDOR:

Signature: 

Printed Name: Mark T. Smith

Title: Sr Vice President
LION dba BullEx Inc.

Dated: 6/11/18

ATTACHMENT A

to Master Price Agreement by and between VENDOR and PURCHASER.

PRODUCTS, SERVICES, SPECIFICATIONS AND PRICES

Public Safety Response Simulation Equipment Pricing Schedule	
Product Category	Percentage (%) off List Price
Fire Service Simulation	3% off MSRP
Law Enforcement Simulation	
Emergency Medical Services (EMS) Simulation	
Other	

Participating Agencies may purchase from Vendor’s authorized dealers and distributors, as applicable, provided the pricing and terms of this Agreement are extended to Participating Agencies by such dealers and distributors. Vendor’s authorized dealers and distributors, as applicable, are identified at <https://www.lionprotects.com/find-a-sales-rep>, as may be updated from time to time.

Pricing contained in this Attachment A shall be extended to all NPPGov members upon execution of the Intergovernmental Agreement.

ATTACHMENT B

to Master Price Agreement by and between VENDOR and PURCHASER.

ADDITIONAL SELLER WARRANTIES

To the extent possible, Vendor will make available all warranties from third party manufacturers of Products not manufactured by Vendor, as well as any warranties identified in this Agreement and Vendor's Proposal.

ATTACHMENT C

to Master Price Agreement by and between VENDOR and PURCHASER.

PARTICIPATING AGENCIES

The Lead Contracting Agency in cooperation with National Purchasing Partners (NPPGov) entered into this Agreement on behalf of other government agencies that desire to access this Agreement to purchase Products and Services. Vendor must work directly with any Participating Agency concerning the placement of orders, issuance of the purchase orders, contractual disputes, invoicing, and payment. The Lead Contracting Agency shall not be held liable for any costs, damages, etc., incurred by any Participating Agency.

Any subsequent contract entered into between Vendor and any Participating Agency shall be construed to be in accordance with and governed by the laws of the state in which the Participating Agency exists. Each Participating Agency is required to execute an Intergovernmental Cooperative Purchasing Agreement (“IGA”), as set forth on the NPPGov web site, www.nppgov.com. The IGA allows the Participating Agency to purchase Products and Services from the Vendor in accordance with each Participating Agency’s legal requirements as if it were the “Purchaser” hereunder.

ATTACHMENT D

to Master Price Agreement by and between VENDOR and PURCHASER.

Vendor's Proposal

(The Vendor's Proposal is not attached hereto.)

(The Vendor's Proposal is incorporated by reference herein.)

ATTACHMENT E

to Master Price Agreement by and between VENDOR and PURCHASER.

Purchaser's Request for Proposal

(The Purchaser's Request for Proposal is not attached hereto.)

(The Purchaser's Request for Proposal is incorporated by reference herein.)

ATTACHMENT F

to Master Price Agreement by and between VENDOR and PURCHASER.

ADDITIONAL VENDOR TERMS OF PURCHASE, IF ANY.

See attached General Terms and Conditions of Delivery and Service.



General Terms and Conditions of Delivery and Service

Of Bullex Inc.

Article 1 Applicability

- 1.1 These General Terms and Conditions of Delivery and Services apply to all Bullex offers, services, deliveries and contracts.
- 1.2 These general terms and conditions may be departed from only if Bullex expressly states or acknowledges this in writing.
- 1.3 Other general conditions, such as the purchasing terms and conditions of other parties, shall apply, insofar as they do not conform with these general terms and conditions of delivery and service provision, only if Bullex has expressly agreed to their application in a separate written document.
- 1.4 These general terms and conditions also apply to the personnel and assistants of Bullex who are engaged in the performance of the contract, and to third parties who are performing the contract wholly or partly on behalf of Bullex.

Article 2 Bids, Contracts, & Tenders

- 2.1 Unless they contain a time limit for acceptance, all tenders are non-binding. Additionally, they do not include any state, local, or government taxes, duties, and/or custom charges unless specifically stated. A non-binding tender can be revoked by Bullex for up to one week after acceptance by the other party. In reading the measures, weights, colors and technical data contained in the tenders, the other party should allow for minor discrepancies which do not exceed the normal limits.
- 2.2 Sizes, weights, colors and technical details in the offers should be read in such a way that the counter-party must take account of small deviations that do not go beyond the boundaries of what is considered normal.
- 2.3 Prices in tenders and contracts are based on the relevant circumstances and data (particularly the salary and materials costs) which were in force or known to Bullex at the time of preparing the tender or concluding the contract.
- 2.4 Bullex is entitled to adjust offered or agreed prices according to reasonableness and fairness if there is a change in these circumstances or data after the issuing of the tender or the conclusion of the contract, but before the performance of the contract.
- 2.5 Tenders issued and contracts entered into by representatives, sales agents or intermediaries are binding on Bullex only after the order has been confirmed in writing.
- 2.6 Bullex bears no responsibility/liability for designs developed by the client, even if Bullex has advised on these designs. Likewise, Bullex bears no responsibility/liability for parts and materials provided to Bullex or prescribed by the buyer.
- 2.7 Bullex is only bound by offers and contracts produced/concluded by representatives, commercial agents, or intermediaries after a written order confirmation by Bullex.

Article 3 Delivery

- 3.1 All deliveries are made from Albany, NY.
- 3.2 Unless expressly agreed otherwise, stated delivery times shall not be regarded as deadlines. In the event of late delivery, the other party must give Bullex due notice before Bullex can be in default.
- 3.3 The agreed delivery time commences with effect from the date of the written confirmation of order.
- 3.4 If Bullex is prevented by force majeure from making full, correct and proper delivery within the delivery time, Bullex is entitled to cancel the contract, or to inform the other party of a reasonable period within which full, correct and proper delivery can still be made, without Bullex being bound to pay any compensation.
- 3.5 By force majeure on the part of Bullex is meant when Bullex is prevented, after the conclusion of the contract, from fulfilling its obligations under this contract or from preparing to fulfill them, e.g., as a consequence of war, war danger, civil war, riot, act of war, fire, water damage, inaccessibility of certain areas, flooding, strike, works occupation, lockout, hindrances to imports and exports, official regulations, defective machinery, interruptions in the power supply, all of these both in Bullex's factory and in the third party establishments from which Bullex wholly or partly draws the necessary plant or raw materials, as well as in storage or during transport, whether or not under Bullex's own control and, further, through all other causes arising through no fault of Bullex or outside its area of risk.
- 3.6 Bullex is entitled to have deliveries made or services performed by third parties.
- 3.7 The buyer should ensure that Bullex is able to carry out the installation work undisturbed. Amongst other things, the buyer should ensure free access to the installation site and the availability of all the necessary facilities.

Article 4 Liability

- 4.1 All liability concerning products, delivery, processing, transport and use of goods delivered by Bullex is excluded excepting in the case of intent or gross negligence on the part of Bullex.
- 4.2 Only the damage which Bullex is insured of, will be compensated, or should reasonably insured of.
- 4.3 The following are not subject to compensation: Consequential loss, including damages due to business stoppage and loss of profit; Damages inflicted on persons and/or property found in the vicinity of the location where the contract is being performed inflicted by or during the performance of the contract; Damages caused by third parties, such as auxiliaries engaged by Bullex.
- 4.4 Should Bullex incur any liability to third parties as a result of the performance of the contract, the counter-party will indemnify Bullex in regard to this liability.

Article 5 Annulment of contracts

- 5.1 If the other party cancels a contract, Bullex is entitled to recover from the other party the costs which it has incurred that can no longer be recovered, as well its lost profit.
- 5.2 The lost profit must amount to at least 25% of the payment (excluding turnover tax) that Bullex would have received from the performance of the contract.

Article 6 Complaints

- 6.1 Complaints, issues, or any deviations do not entitle the other party to defer or suspend its payment obligations to Bullex.
- 6.2 Complaints must be submitted in writing, and supported by reasons, within fourteen days of the other party having taken cognizance of the complaint, or of reasonably being able to take cognizance of the complaint, in the absence of which Bullex is entitled to disregard the complaint.
- 6.3 If the complaint is justified, Bullex is entitled, as it sees fit, to reduce amount of the invoices it has prepared, or to improve the results of its work.

Article 7 Transport

- 7.1 Bullex is entitled to determine the mode of transport.
- 7.2 Transport costs are not included in the tender and selling prices, but are in charged separately to the other party, unless expressly stated in the tender, bid, or contract.
- 7.3 Transport takes placed at the other party's risk.
- 7.4 The goods will be supplied by Bullex in packaging that Bullex deems appropriate. If the buyer prescribes different packaging, Bullex is entitled to charge the buyer for the costs thus incurred.

Article 8 Payment

- 8.1 Payment must always be made within 30 days of the invoice date, without any discount or offset, at Bullex's office or by transfer to Bullex's bank account.
- 8.2 Bullex retains the ownership of goods until the time that the due purchase sum, including any statutory interest, collection costs etc., has been paid in full and received by Bullex, even if the goods have meanwhile been processed or incorporated into other products.

- 8.3 If the counter party does not pay within the set time, it shall be deemed to be legally in default without the requirement for any warning or notice of default.
- 8.4 From that moment, the statutory interest, as well as legal and other costs incurred in order to secure the performance of the contract, its cancellation and/or compensation, will be chargeable to the other party, except if Bullex is ruled against by a final and conclusive judgment of the court.
- 8.5 The collection costs shall amount to at least 15% of the outstanding sum, subject to a minimum of three hundred US dollars.
- 8.6 The counter-party is at all times obliged to furnish security to Bullex, immediately upon request, for the fulfillment of its obligations. If the counter-party does not comply with this request, Bullex will be entitled to dissolve the contract, as well as any other still existing contracts between Bullex and the counter-party, without judicial intervention, and to claim damages.

Article 9 Industrial property rights

- 9.1 The other party recognizes Bullex's copyright or patent right and/or models right in respect of its inventions or its designs.
- 9.2 The copy or patent and/or models rights to the designs and inventions devised and made by Bullex in the execution of an order rest solely with Bullex.
- 9.3 Unless otherwise agreed in writing, the original designs made by Bullex in the performance of a contract rest with Bullex and the other party is not permitted to use the design sent to it for approval for any other purpose than for assessing whether the work can be executed in conformity with the design.
- 9.4 If an object of the contract is subject to a copyright/patent/design protection held by Bullex, the counter-party of Bullex receives a license (unlimited in scope and duration) for the nonexclusive use of that right.
- 9.5 The license is valid only if the other party fulfills the financial obligations connected with making available the copyright-protected design.
- 9.6 The license applies solely to the use of the design or invention in question by the other party itself or by persons or bodies who take over or continue the operations of the other party in such a manner that they can be identified in this regard with the other party.
- 9.7 Use of the license by third parties is not permitted except after written permission has been obtained from Bullex.
- 9.8 As long as there is retention of title in place, Bullex can reclaim the goods without this constituting default. The buyer irrevocably authorizes Bullex to enter the places where these goods are located. Additionally, the buyer is not authorized to alienate the goods, nor to encumber the goods with any right or restricted right.

Article 10 Jurisdiction

- 10.1 The parties elect Albany, NY for the jurisdiction for any legal disputes for this contract.
- 10.2 The locally competent court will be exclusively authorized to take cognizance of any disputes between the parties, unless the provisions of mandatory law conflict with this choice of law.

Article 11 Applicable law

- 11.1 All legal relationships between the parties are governed exclusively by US law, to the exclusion of all other legal systems.
- 11.2 The Vienna Sales Convention (CISG) is not applicable, nor are any other international rulings from which exclusion is permitted.

Article 12 Guarantee

- 12.1 Bullex guarantees the proper functioning of its products and the soundness of the materials and parts used therein for a period of twelve (12) months after delivery or for any other such term as agreed in writing between Bullex and the counter-party. No guarantee is given for products that were not new at the moment of delivery.
- 12.2 If the agreement involves the processing of material delivered by the buyer, Bullex guarantees the product incorporating the material of the Buyer for a period of six (6) months after delivery. If the processing proves to be unsound, Bullex may, at its own discretion, either remedy the fault or perform the processing again using material to be delivered by the buyer, or refund a proportionate amount of the purchase price.
- 12.3 Parts for which the wear-and-tear is dependent on the intensity and frequency of use of the product delivered are guaranteed for twelve (12) months of normal usage as determined by Bullex.
- 12.4 If the daily use is deemed to be more intensive than normal for the product delivered, the guarantee period will be shortened proportionally.
- 12.5 Bullex must be informed of more intensive use. If the counter-party fails to do so, the guarantee for wear-and-tear parts is cancelled in full.
- 12.6 Faults that arise after modification or repair by third parties or if the products are not used for the purpose for which they are intended, faults that arise due to normal wear-and-tear, injudicious use or improper maintenance, are not covered under the guarantee. The buyer is also barred from invoking the guarantee provisions for the following:
 - (a) If software and/or systems purchased by the buyer have been installed without the prior permission of Bullex.
 - (b) Upon normal wear-and-tear (exception: parts listed under point 12.03)
 - (c) If the buyer has neglected maintenance or used the goods for purposes for which they were not designed.
 - (d) If the buyer has modified the goods or had the goods modified by third parties.
 - (e) In the event of injudicious or reckless use, improper connections, improper voltage, lightning strike, damage due to moisture penetration or other external causes or calamities.
 - (f) If software problems arise due to the installation of software applied by third parties without the explicit permission of Bullex.
- 12.7 In principle, the repairs under guarantee will be carried out by Bullex at the factory location. If repairs at Bullex's own site are not possible, the buyer is only entitled to the replacement or repair of the faulty parts (unless otherwise explicitly agreed).
- 12.8 Bullex can decide not to repair the goods but instead to replace them with brand new or equivalent goods, or to take back the goods and if appropriate refund part of the purchase price and/or offer a comparable alternative.
- 12.9 The goods replaced under guarantee will be the property of Bullex.

Article 13 Dissolution

- 13.1 Bullex is authorized to dissolve the contracts concluded with the counter-party without judicial intervention, retaining in full its rights to claim damages, in the event of:
 - (a) Overdue payment on the part of the counter-party of collectable amounts;
 - (b) Interruption of payment by the counter-party;
 - (c) Application for suspension of payments by the counter-party;
 - (d) Application for bankruptcy by the counter-party;
 - (e) Placement under conservatorship of the counter-party;
 - (f) Liquidation of the counter-party's business;
 - (g) For on-call delivery: failure to take the sold goods within the agreed term (or, if no term is agreed: within three months) by the counter-party. Bullex will be entitled to dissolve the contract, as well as any other contracts performed between Bullex and the counter-party, without judicial intervention, and to claim damages.