WEST PLAINS
-MISSOURI-

MAKE IT HAPPEN HERE

May 15, 2023

To: City Council Members
Sam Anselm, City Administrator
Stephen Monticelli, Chief of Police

From: Kristopher Bates, Purchasing Agent

Re: Purchase of New PD Admin Vehicles

Discussion

The State of Missouri has a Statewide Motor Vehicle QVL (Qualified Vendor List) that the City of West Plains typically uses for vehicle procurement. The West Plains Police Department needs new admin vehicles to keep the current fleet operation. Each vendor listed on the QVL that could provide a 2023 Chevrolet Traverse LS AWD in Summit White or Sterling Grey was contacted. No vendor had any that was available in either Off the Lot Vehicles or Fleet Motor Vehicles. The order bank for 2023 vehicles has closed and the order bank for 2024 vehicles is not expected to open until the sometime after May. The anticipated build for these vehicles will not be until late fall and expected completion will not be until 2024.

To follow the City of West Plains Purchasing Policy, multiple dealers outside of the QVL were contacted on the availability of the above-mentioned vehicles. These vehicles and dealerships are listed in the following table on the next page as well as the price.

At this time we have decided it would be best to purchase the lowest 4 bids and wait to see if the vehicle at Jim Trenary Chevrolet is still available. If it is not available Chief Monticelli and I will wait until the order bank opens for the Chevy Traverse. If this vehicle is available and will be held we would intend to purchase.

Fiscal Impact

The Police Department has budgeted $40,000.00 for each vehicle. The Capital Improvement Tax fund for Police Vehicles currently has $203,636.74 in funds available. The purchase of these vehicles will be $144,931.00, leaving $58,705.74 for the purchase of an additional vehicle possible. These vehicles will replace the following.

2014 Dodge Charger
2008 Ford Crown Victoria
2009 Ford Crown Victoria
2004 Ford F-150
2016 Ford Taurus

2023 Chevy Traverse LS AWD-Summit White	Van Cadillac 100 NW Vivion Rd Kansas City MO	$38,127.00 (Sold)
2023 Chevy Traverse LS AWD-Summit White	Molle Chevrolet, Inc. 411 Mock, Blue Springs, MO	$36,665.00 (Sold)
2023 Chevy Travers LS AWD-Summit White	Bob McCosh Chevrolet Buick GMC Cadillac #1 Business Loop 70 Columbia, MO	$36,514.00 (Sold)
2023 Chevy Traverse LS AWD-Summit White	Jim Trenary Chevrolet 501 Auto Mall Dr O'Fallon, MO	Unable to Hold, Will follow up on availability on 5/23/23
2023 Chevy Traverse LS AWD-Summit White	Hendrick Chevrolet Shawnee Mission 8300 Shawnee Mission Pkwy Merriam, KS	$41,256.60 (Over Budget)
2023 Chevy Traverse LS AWD-Summit White	Russell Chevrolet Company 6100 Landers Rd North Little Rock, AR	$36,494.00
2023 Chevy Traverse LS AWD-Summit White	Reliable Chevrolet (MO), LLC 3655 S Campbell Springfield, MO	$37,515.00
2023 Chevy Traverse LS AWD-Sterling Gray	Sapaugh Chevrolet Buick GMC 1435 McNutt RD Herculaneum, MO	$34,363.00
2023 Chevy Traverse LS AWD-Sterling Gray	Bommarito Chevrolet South 6127 S Lindberg Blvd Saint Louis MO	$38,309.00

Prepared For:
Kristopher Bates

[redacted]

Ph. Day 417-256-7176 Cell 417-256-7176
Email: kristopher.bates@westplains.gov

Date 5/12/2023

VAN

CHEVROLET Cadillac SUBARU

VEHICLE PURCHASE INFORMATION		TRADE INFORMATION
Vehicle	New 2023 CHEVY TRKS TRAVERSE AWD 1NV56 4	(No Trade-in)
Stock No	P7942	
VIN	1GNEVFKW1PJ239287	
Mileage	3	
Selling Price of Vehicle	= $37,915.00	
Less Rebates(s)	- $1,250.00	
Dealer Added Accessories***	+ $897.00	
Cash Price (with Accessories)	= $37,562.00	
Sales Tax. (estimate)*	+ $0.00	
Total Fees **	+ $565.00	
Total Cash Price (estimate)	= $38,127.00	
Payoff balance of Trade(s) (estimate)	+ $0.00	
Total Charges (estimate)	**= $38,127.00**	

Finance Tax 7.66200%
**Fees Include Administration Fee $565.00
*** Dealer Added Accessories Van Guard Package DOOR CUPS/EDGE GUARDS $399.00, NITROGEN FILLED TIRES $199.00, PREMIUM WINDOW TINT $299.00

X

Customer Approval

Management Approval

◀ PULL THIS STRIP TO EXPOSE ADHESIVE

CHEVROLET

2023 TRAVERSE 1LS AWD

EXTERIOR: SUMMIT WHITE
INTERIOR: JET BLACK/ CHAI

ENGINE, 3.6L V6, SIDI, VVT
TRANSMISSION, 9-SPD AUTOMATIC

Visit us at www.chevy.com

STANDARD EQUIPMENT

ITEMS FEATURED BELOW ARE INCLUDED AT NO EXTRA CHARGE IN THE STANDARD VEHICLE PRICE SHOWN

OWNER BENEFITS

- 3 YEAR/36,000 MILE* BUMPER-TO-BUMPER LIMITED WARRANTY
- 5 YEAR/60,000 MILE* POWERTRAIN LIMITED WARRANTY, ROADSIDE ASSISTANCE & COURTESY TRANSPORTATION
- FIRST MAINTENANCE VISIT
- WHICHEVER COMES FIRST SEE CHEVROLET.COM OR DEALER FOR TERMS, DETAILS & LIMITS

PERFORMANCE & MECHANICAL

- WHEELS, 18" BRIGHT SILVER PAINTED ALUMINUM
- WHEEL, SPARE, 18" STEEL

CONNECTIVITY & TECHNOLOGY

- CHEVROLET INFOTAINMENT 3 7" DIAG COLOR TOUCHSCREEN

ADDITIONAL FEATURES FOR COMPATIBLE PHONES INCLUDE : BLUETOOTH AUDIO STREAMING VOICE COMMAND PASSTHROUGH TO PHONE, WIRELESS APPLE CARPLAY AND WIRELESS ANDROID AUTO

- KEYLESS OPEN AND START
- 3 YEARS REMOTE ACCESS PLAN; ONSTAR & WI-FI DATA CAPABLE SEE ONSTAR.COM FOR TERMS
- SIRIUSXM RADIO CAPABLE, TRIAL INCLUDED WITH SUBSCRIPTION SOLD SEPARATELY

INTERIOR

- SEATING, 8-PASSENGER
- SEAT ADJUSTER, DRIVER 6-WAY MANUAL
- SEAT, THIRD ROW, 60/40 BENCH, MANUAL FOLD
- AIR CONDITIONING, TRI ZONE AUTO CLIMATE CONTROL

EXTERIOR

- MIRRORS, OUTSIDE HEATED POWER ADJUSTABLE, MANUAL FOLDING
- HEADLAMPS, LED
- DAYTIME RUNNING LAMPS, LED
- TAIL LAMP, LED

SAFETY & SECURITY

- TEEN DRIVER
- CHEVY SAFETY ASSIST:
  - * FOLLOWING DISTANCE INDICATOR
  - * FORWARD COLLISION ALERT
  - * LANE KEEP ASSIST W/ LANE DEPARTURE WARNING
  - * FRONT PEDESTRIAN BRAKING
  - * AUTOMATIC EMERGENCY BRAKING
  - * INTELLIBEAM-AUTO HIGH BEAM

MANUFACTURER'S SUGGESTED RETAIL PRICE

STANDARD VEHICLE PRICE $36,520.00

OPTIONS & PRICING

OPTIONS INSTALLED BY THE MANUFACTURER (MAY REPLACE STANDARD EQUIPMENT SHOWN)

TOTAL OPTIONS	$0.00
TOTAL VEHICLE & OPTIONS	$36,520.00
DESTINATION CHARGE	1,395.00
TOTAL VEHICLE PRICE*	**$37,915.00**

Van Cadillac

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

20 MPG combined city/hwy

17 city

25 highway

5.0 gallons per 100 miles

TRAVERSE AWD

Standard SUVs range from 13 to 102 MPG. The best vehicle rates 132 MPGe.

You spend $3,000 more in fuel costs over 5 years compared to the average new vehicle.

G A F

Annual fuel cost $2,200

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 4 (1 – 10 Best)

Smog Rating (tailpipe only): 6 (1 – 10 Best)

This vehicle emits 448 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs $8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ / Passenger ★★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ / Rear seat ★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA)
www.safercar.gov or 1-888-327-4236

Equipped with the safety and security of OnStar.*

Visit onstar.com for details.

onstar.com/privacy

PARTS CONTENT INFORMATION

FOR VEHICLES IN THIS CARLINE:
U.S./CANADIAN PARTS CONTENT: 39%
MAJOR SOURCES OF FOREIGN PARTS CONTENT: MEXICO 24%

NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

FOR THIS VEHICLE:
FINAL ASSEMBLY POINT:
LANSING, MI U.S.A.
COUNTRY OF ORIGIN:
ENGINE: MEXICO
TRANSMISSION: UNITED STATES

This label has been applied pursuant to Federal law – Do not remove prior to delivery to the ultimate purchaser. *Includes Manufacturer's Recommended Pre-Delivery Service. Does not include dealer installed options and accessories not listed above, local taxes or license fees.

© 2009 General Motors LLC
GMLBL_PROD_0042 – 01/22/2023

ORDER NO CJKQZ7 SALES CODE E
SALES MODEL CODE 1NV56
DEALER NO 05559
FINAL ASSEMBLY:
LANSING, MI U.S.A.

VIN 1GNEVFKW1PJ239287 REISSUE

DEALER TO WHOM DELIVERED
MOLLE CHEVROLET, INC.
411 MOCK
BLUE SPRINGS, MO 64014-2512

Hendrick CHEVROLET SHAWNEE MISSION

Date: 5/12/2023
Salesperson: Jacob Thibaudeau
Manager: Marc Vance

FOR INTERNAL USE ONLY

CUSTOMER Kristopher Bates — Home Phone : (417) 256-7176

Address : ,

Work Phone :

E-Mail : kristopher.bates@westplains.gov — Cell Phone : (417) 256-7176

VEHICLE

Stock # : QB0724 — New / Used : **New** — VIN : 1GNEVFKWXPJ239577 — Mileage: 2

Vehicle : 2023 Chevrolet Traverse — Color : SUMMIT WHT

Type : LS w/1LS All-Wheel Drive — 1NV56

Loan Payments	Estimated		
Cash Down	6,500	5,000	3,500
48 Months	919	958	998
60 Months	776	809	843
72 Months	682	711	740

* A.P.R. Subject to equity and credit requirements.

MSRP	39,025.00
REBATES	1,250.00
Adjusted Price	37,775.00
Nitrogen	199.00
LoJack (3yr Subscription)	1,495.00
Signature Plus - Door Edge Guards Door Cups Mirror Caps Media Screen	1,095.00
Total Purchase	40,564.00
Administrative Charge	699.00
Tire Fee	1.00
Title Fee	2.50
Balance	41,266.50

"This offer is based on incentives, rates and other conditions that may expire at any time without notice. All offers are subject to vehicle availability, lender's credit approval and lender's other requirements."

OUR POLICY

OFFER CONTINGENT ON FINANCING DIRECTLY THROUGH THE DEALERSHIP.

PRIMARY FINANCE SOURCE
ALLY FINANCIAL

CHEVROLET

2023 TRAVERSE 1LS AWD

EXTERIOR: SUMMI
INTERIOR: JET BL/

Verbal Price of

$36,494.00

Have 1 of these, not Sure which one at the moment.

STANDARD EQUIPMENT

ITEMS FEATURED BELOW ARE INCLUDED AT NO EXTRA CHARGE IN THE STANDARD VEHICLE PRICE SHOWN

OWNER BENEFITS

- 3 YEAR/36,000 MILE* BUMPER-TO-BUMPER LIMITED WARRANTY
- 5 YEAR/60,000 MILE* POWERTRAIN LIMITED WARRANTY, ROADSIDE ASSISTANCE & COURTESY TRANSPORTATION
- FIRST MAINTENANCE VISIT
- WHICHEVER COMES FIRST SEE CHEVROLET.COM OR DEALER FOR TERMS, DETAILS & LIMITS

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- WHEELS, 18" BRIGHT SILVER PAINTED ALUMINUM
- WHEEL, SPARE, 18" STEEL

CONNECTIVITY & TECHNOLOGY

- CHEVROLET INFOTAINMENT 3 7" DIAG COLOR TOUCHSCREEN

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- KEYLESS OPEN AND START
- ONSTAR (R) SERVICES & WI-FI (R) HOTSPOT CAPABLE; SEE ONSTAR.COM FOR TERMS
- SIRIUSXM RADIO CAPABLE, TRIAL INCLUDED WITH SUBSCRIPTION SOLD SEPARATELY

INTERIOR

- SEATING, 8-PASSENGER
- SEAT ADJUSTER, DRIVER 6-WAY MANUAL
- SEAT, THIRD ROW, 60/40 BENCH, MANUAL FOLD
- AIR CONDITIONING, TRI ZONE AUTO CLIMATE CONTROL

EXTERIOR

- MIRRORS, OUTSIDE HEATED POWER ADJUSTABLE, MANUAL FOLDING
- HEADLAMPS, LED
- DAYTIME RUNNING LAMPS, LED
- TAIL LAMP, LED

SAFETY & SECURITY

- TEEN DRIVER
- CHEVY SAFETY ASSIST:
  * FOLLOWING DISTANCE INDICATOR
  * FORWARD COLLISION ALERT
  * LANE KEEP ASSIST W/ LANE DEPARTURE WARNING
  * FRONT PEDESTRIAN BRAKING
  * AUTOMATIC EMERGENCY BRAKING
  * INTELLIBEAM-AUTO HIGH BEAM

MANUFACTURER'S SUGGESTED RETAI

STANDARD VEHICLE PRICE	$36,220

OPTIONS & PRICING

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

20 MPG combined city/hwy

17 city **25** highway

5.0 gallons per 100 miles

TRAVERSE AWD

Standard SUVs range from 13 to 102 MPG. The best vehicle rates 132 MPGe.

You **spend $3,000** more in fuel costs over 5 years compared to the average new vehicle.

GAF

GOVERNMENT 5-STAR SAFETY R

Overall Vehicle Score ★★

Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight

Frontal Crash	Driver	★★
	Passenger	★★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight

Side Crash	Front seat	★★
	Rear seat	★★

Based on the risk of injury in a side impact.

RELIABLE CHEVROLET

Date: 05/08/2023

Salesperson: Michael OHare

Name

KRISTOPHER BATES

Address

Home Telephone

Business Telephone

(417) 256-7176

E-Mail

kristopher.bates@westplains.gov

Vehicle

2023 Chevrolet Traverse LS w/1LS All-Wh 1NV56

Stock Number	VIN	Color	Odometer
PJ251695	1GNEVFKWXPJ251695	Summit White	

Options

Dealer Added Accessories: No Options Listed

RETAIL TRANSACTION	
MSRP	39,215.00
Customer Savings	$1,000.00
Vehicle Selling Price	$38,215.00
Less Rebate(s)	$1,250.00
Dealer Added Accessories	$0.00
Cash Price (with Accessories)	***$36,965.00***
Sales Tax (estimate)*	$0.00
Total Fees**	$550.00
Total Cash Price (estimate)	*$37,515.00*
Payoff balance of Trade(s) (estimate)	$0.00
Total Charges (estimate)	***$37,515.00***

* Sales Tax 0.0000% Amt:$0.00

** Fees include: Administrative Fee $550.00

Customer Approval

Management Approval

Payment options are estimates only and may vary among lending institutions. The dealership cannot guarantee that you will be approved for financing upon these terms, or at all. Optional product and/or accessories are not required in order to purchase or finance the vehicle. This offer sheet is for information purposes only and does not bind seller in any manner.

This quote is valid until: 5/9/2023

Vehicle Locator

Dealer Information

RELIABLE CHEVROLET (MO), LLC
3655 S CAMPBELL
SPRINGFIELD, MO 65807
Phone: 417-317-5171
Fax: 417-887-3476

1GNEVFKWXPJ251695

Model Year: 2023
Make: Chevrolet
Model: Traverse
1NV56-LS AWD
PEG: 1LS-LS Package
Primary Color: GAZ-Summit White
Trim: HKA-Interior Trim, Cloth Jet Black / Chai
Engine: LFY-Engine, 3.6L 6 Cylinder
Transmission: M3V-Transmission, Automatic 9 Speed

Event Code: 4150-Original Invoice
Order #: CPFDSJ
MSRP: $39,215.00

Order Type: TRE-Retail Stock
Stock #: PJ251695
Inventory Status: Available
Total Cash Allowance:* $1,250.00
(Expires on 05/31/2023)

Total Cash Allowance:* $1,250.00
(Expires on 05/31/2023)

Additional Vehicle Information	
GM Marketing Information	

Vehicle Options

Chargeable Options	MSRP
060-CREDIT - NOT EQUIPPED W/REAR PARK ASSIST	**-$145.00**
PDF-LPO, All Weather Floor Liner Package	**$425.00**
PQB-Safety Package	**$790.00**
VQK-LPO, Molded Splash Guards	**$230.00**

No Cost Options

FE9-Federal Emissions
LFY-Engine, 3.6L 6 Cylinder
M3V-Transmission, Automatic 9 Speed
UD7-Ultrasonic Rear Park Assist
UKC-Side Blind Zone Alert

Other Options

1LS-LS Package	ABC-Seating, 8 Passenger
CAV-LPO: Integrated Cargo Liner	DCP-OnStar Turn by Turn Navigation System
DWK-Mirror, O/S Heated, Pwr Adjust, Manu Fold w/Turn Signal	F48-All Wheel Drive, Driver Selectable
GAZ-Summit White	HKA-Interior Trim, Cloth Jet Black / Chai
IOR-Chevrolet Infotainment 3	PED-Chevrolet Safety Assist
PRF-3 Years of OnStar Remote Access	PXJ-Wheel, 18" Bright Silver Painted Aluminum
QO5-Tire, 255/65R18 ALS	RIA-LPO, Accessory Floor Liner, 1st and 2nd Row Floor Liner
RIB-LPO, 3rd Row Floor Liner	RTI-Wheel Spare 18" x 4.5"
T4L-Headlamps, LED	TQ5-Intellibeam Headlamps
U2K-SiriusXM Satellite Radio	UDC-Display Instrument Driver Info Enhanced (monochromatic)
UE1-OnStar	UE4-Sensor Indicator, Following Distance
UEU-Sensor, Forward Collision	UFG-Rear Cross-Traffic Alert
UHX-Lane Keep Assist with Lane Departure Warning	UHY-Sensor Collision Avoidance & Mitigation, Low Speed
UKJ-Pedestrian Detection, Front Basic	UVB-HD Rear Vision Camera
VK3-License Plate Frt, Mounting Pkg.	YM8-LPO Processing Option
ZCD-Tire, Spare, T135/70R18 SL 104M, BW	

"~" indicates vehicle belongs to Trading Partner's inventory

Disclaimer:

GM has tried to make the pricing information provided in this summary accurate. Please refer to actual vehicle invoice, however, for complete pricing information. GM will not make any sales or policy adjustments in the case of inaccurate pricing information in this summary.

Cash Allowance is calculated based on your dealer's Zip Code. Customer must take delivery by 05/31/2023.

SAPAUGH GM COUNTRY

Company: City Of West Plains
Primary Contact: Kristopher Bates
Sales Manager:
Sales Person: Bryan Ogle
DMS Number:

Email: kristopher.bates@westplains.gov
Address: 1910 North Holiday Lane
West Plains, MO 65775

NEW 2023 CHEVY TRAVERSE

Stock:
VIN:
Odometer:
Color:
Engine:
Transmission:
MPG:

Cash

$ 34,363.00

CASH DETAILS

Retail Price	$ 37,915.00
Rebates and incentives	($ 4,300.00)
NET SELLING PRICE	**$ 33,615.00**
Brake Plus System	$ 349.00
TOTAL VALUE ADDS	**$ 349.00**
ADJUSTED SALES PRICE	**$ 33,964.00**
Administration Fee	$ 399.00
TOTAL FEES	**$ 399.00**
SALES SUB TOTAL	**$ 34,363.00**
FINAL PRICE	**$ 34,363.00**

YOU'RE SAVING $4,300.00
$4,300.00 off with Rebates/Incentives

X
Customer Signature

X
Sales Signature

SAPAUGH GM COUNTRY
CHEVROLET | BUICK | GMC

Phone: (636) 334-9048

NEW 2023 CHEVROLET TRAVERSE
AWD 1LS

SAPAUGH EPRICE $37,014

VIN 1GNEVFKW3PJ245236 STOCK 235327

CURRENT OFFERS

MSRP	$37,915
Pricing Details	
Sapaugh Price	$37,915
Brake Plus [1]	+ $349
Customer Cash [2] - $1,250	Take Retail Delivery By 05-31-2023

OTHER OFFERS YOU MAY QUALIFY FOR

GM College Offer[3]	- $500

Take Retail Delivery By 01-02-2024 - Not Compatible with Some Other Offers

GM Educator Offer[4]	- $500

SPECIFICATIONS

Stock	235327
Mileage	3
VIN	1GNEVFKW3PJ245236
Ext.	Sterling Gray Metallic
Eng.	3.6L V6 engine
Trim	AWD 1LS
Drive Wheels	AWD
Body SUV	
Body Style SUV	

Take Retail Delivery By 01-02-2024 - Not Compatible with Some Other Offers

GM First Responder Offer[5] - $500

Take Retail Delivery By 01-02-2024 - Not Compatible with Some Other Offers

GM Military Offer[6] - $500

Take Retail Delivery By 01-02-2024 - Not Compatible with Some Other Offers

GM Healthcare Professional Offer[7] - $500

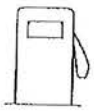
Take Retail Delivery By 01-02-2024 - Not Compatible with Some Other Offers

AVAILABLE SPECIALS

90 Day Payment Deferral for Well-Qualified Buyers When Financed w/ GM Financial[8] 1.9% for 36mo

Take Retail Delivery By 05-31-2023

Click here for more offer information

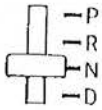


FUEL ECONOMY *

17 CITY / 25 HWY

MILEAGE

3 MILES



TRANSMISSION

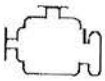
9-SPEED A/T

EXTERIOR COLOR

STERLING GRAY METALLIC

INTERIOR COLOR

JET BLACK/CHAI PREMIUM CLOTH SEAT TRIM



ENGINE DATA

3.6L V6 ENGINE

2023 TRAVERSE 1LS AWD

GXD STERLING GRAY METALLIC /V6G

HKA JET BLACK/ CHAI

ORDER NO. CPCHHB/TRE STOCK NO.

VIN 1GN EVFK W3 PJ245236

GENERAL MOTORS LLC

RENAISSANCE CENTER

DETROIT MI 48243-1114

VEHICLE INVOICE 10D53830476

**********6159******13*03733S

MODEL & FACTORY OPTIONS	MSRP	INV AMT	RETAIL - STOCK
1NV56 TRAVERSE 1LS AWD	36520.00	34840.08	INVOICE 04/21/23
FE9 50-STATE EMISSIONS	N/C	N/C	SHIPPED 04/21/23
LFY ENGINE, 3.6L V6, SIDI, VVT	N/C	N/C	EXP I/T 05/08/23
M3V TRANSMISSION, 9-SPD AUTOMATIC	N/C	N/C	INT COM 05/08/23
			PRC EFF 04/20/23
			KEYS XXXXX XXXXX
			WFP-S QTR OPT-1
			BANK: COMMERCE BA
			CHG-TO 03-733
			SHIP WT: 4401
			HP: 32.9
			GVWR: 6173
			GAWR.FT: 3196
			GAWR.RR: 3527
			EMPLOY: 35141.48
			SUPPLR: 36535.08
			NTR:
			DAN: AWDLS
			EMPINC: 2012.26
			SUPINC: 618.66

TOTAL MODEL & OPTIONS	36520.00	34840.08	ACT 237	35139.48
DESTINATION CHARGE	1395.00	1395.00	H/B 261	1095.60
DEALER IMR CONTRIBUTION		182.60	ADV 261	182.60
LMA GROUP CONTRIBUTION		365.20	EXP 65A	365.20
TOTAL	37915.00	36782.88	PAY 310	36782.88

MEMO: TOTAL LESS HOLDBACK AND

APPROX WSOLESALE FINANCE CREDIT 34993.40

****

INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

****

SAPAUGH CHEVROLET BUICK GMC

SAPAUGH
SALES WORKSHEET

05/08/2023
DATE

Bryan Ogle
SALESPERSON

CUSTOMER INFORMATION

City Of West Plains (Kristopher Bates)
NAME

1910 North Holiday Lane
ADDRESS

West Plains | MO | 65775
CITY | STATE | ZIP

HOME PHONE | (417) 256-7176 WORK PHONE

CELL PHONE | kristopher.bates@westplains EMAIL ADDRESS

SS# | DATE OF BIRTH

SS# | DATE OF BIRTH

TRADE INFORMATION

YEAR | MAKE | MODEL

COLOR | MILEAGE

ACCOUNT NUMBER | CURRENT PAYMENT

LIENHOLDER | PHONE NUMBER

PAYOFF | GOOD THRU

GIVEN BY | VERIFIED

VEHICLE OF INTEREST

Stock # _____ Year 2023 Make CHEVY Model TRAVERSE

Miles _____ VIN _____ X _____
Customer Approval

Trade-In	*Selling Price*
$	$
Cash Down	*Monthly Payment*
$	$

SALES MANAGER _____ FINANCE MANAGER _____

◀ PULL THIS STRIP TO EXPOSE ADHESIVE

CHEVROLET

2023 TRAVERSE 1LS AWD

EXTERIOR: STERLING GRAY METALLIC
INTERIOR: JET BLACK/ CHAI

ENGINE, 3.6L V6, SIDI, VVT
TRANSMISSION, 9-SPD AUTOMATIC

Visit us at www.chevy.com

STANDARD EQUIPMENT

ITEMS FEATURED BELOW ARE INCLUDED AT NO EXTRA CHARGE IN THE STANDARD VEHICLE PRICE SHOWN

OWNER BENEFITS

- 3 YEAR/36,000 MILE* BUMPER-TO-BUMPER LIMITED WARRANTY
- 5 YEAR/60,000 MILE* POWERTRAIN LIMITED WARRANTY, ROADSIDE ASSISTANCE & COURTESY TRANSPORTATION
- FIRST MAINTENANCE VISIT
- WHICHEVER COMES FIRST SEE CHEVROLET.COM OR DEALER FOR TERMS, DETAILS & LIMITS

PERFORMANCE & MECHANICAL

- WHEELS, 18" BRIGHT SILVER PAINTED ALUMINUM
- WHEEL, SPARE, 18" STEEL

CONNECTIVITY & TECHNOLOGY

- CHEVROLET INFOTAINMENT 3 7" DIAG COLOR TOUCHSCREEN

ADDITIONAL FEATURES FOR COMPATIBLE PHONES INCLUDE : BLUETOOTH AUDIO STREAMING VOICE COMMAND PASSTHROUGH TO PHONE, WIRELESS APPLE CARPLAY AND WIRELESS ANDROID AUTO

- KEYLESS OPEN AND START
- 3 YEARS REMOTE ACCESS PLAN; ONSTAR & WI-FI DATA CAPABLE SEE ONSTAR.COM FOR TERMS
- SIRIUSXM RADIO CAPABLE, TRIAL INCLUDED WITH SUBSCRIPTION SOLD SEPARATELY

INTERIOR

- SEATING, 8-PASSENGER
- SEAT ADJUSTER, DRIVER 6-WAY MANUAL
- SEAT, THIRD ROW, 60/40 BENCH, MANUAL FOLD
- AIR CONDITIONING, TRI ZONE AUTO CLIMATE CONTROL

EXTERIOR

- MIRRORS, OUTSIDE HEATED POWER ADJUSTABLE, MANUAL FOLDING
- HEADLAMPS, LED
- DAYTIME RUNNING LAMPS, LED
- TAIL LAMP, LED

SAFETY & SECURITY

- TEEN DRIVER
- CHEVY SAFETY ASSIST:
  - * FOLLOWING DISTANCE INDICATOR
  - * FORWARD COLLISION ALERT
  - * LANE KEEP ASSIST W/ LANE DEPARTURE WARNING
  - * FRONT PEDESTRIAN BRAKING
  - * AUTOMATIC EMERGENCY BRAKING
  - * INTELLIBEAM-AUTO HIGH BEAM

MANUFACTURER'S SUGGESTED RETAIL PRICE

STANDARD VEHICLE PRICE $36,520.00

OPTIONS & PRICING

OPTIONS INSTALLED BY THE MANUFACTURER (MAY REPLACE STANDARD EQUIPMENT SHOWN)

TOTAL OPTIONS	$0.00
TOTAL VEHICLE & OPTIONS	$36,520.00
DESTINATION CHARGE	1,395.00
TOTAL VEHICLE PRICE*	**$37,915.00**

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

20 MPG combined city/hwy

17 city

25 highway

5.0 gallons per 100 miles

TRAVERSE AWD

Standard SUVs range from 13 to 102 MPG. The best vehicle rates 132 MPGe.

You spend $3,000 more in fuel costs over 5 years compared to the average new vehicle.

G A F

Annual fuel cost $2,200

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 4 (1 – 10 Best)

Smog Rating (tailpipe only): 6 (1 – 10 Best)

This vehicle emits 448 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs $8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash — Driver ★★★★★ — Passenger ★★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash — Front seat ★★★★★ — Rear seat ★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA)
www.safercar.gov or 1-888-327-4236

Equipped with the safety and security of OnStar.

Visit onstar.com for details.

onstar.com/privacy

PARTS CONTENT INFORMATION

FOR VEHICLES IN THIS CARLINE:
U.S./CANADIAN PARTS CONTENT: 39%
MAJOR SOURCES OF FOREIGN PARTS CONTENT: MEXICO 24%

NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

FOR THIS VEHICLE:
FINAL ASSEMBLY POINT:
LANSING, MI U.S.A.
COUNTRY OF ORIGIN:
ENGINE: MEXICO
TRANSMISSION: UNITED STATES

This label has been applied pursuant to Federal law – Do not remove prior to delivery to the ultimate purchaser. *Includes Manufacturer's Recommended Pre-Delivery Service. Does not include dealer installed options and accessories not listed above, local taxes or license fees.

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GMLBL_PRCD_0042 – 01/22/2023

ORDER NO CPCHHB SALES CODE E
SALES MODEL CODE 1NV56
DEALER NO 03733
FINAL ASSEMBLY:
LANSING, MI U.S.A.

VIN 1GNEVFKW3PJ245236 REISSUE

DEALER TO WHOM DELIVERED
SAPAUGH CHEVROLET BUICK GMC
PO BOX 667
HERCULANEUM, MO 63048-0667

Kristopher Bates

From: Dan Valenzuela <dvalenzuela@BommaritoSouthCounty.com>
Sent: Monday, May 08, 2023 9:24 AM
To: Kristopher Bates
Subject: Bommarito

$38,309 out the door.

window stick is below.

GMLBL_PROD_0042 (bommaritochevysouth.com)

Dan Valenzuela
Bommarito Mazda Chevrolet South County
6127 S Lindbergh Blvd
Saint Louis, MO 63123
(314) 487-9800
http://www.bommaritochevrolet.com/

You are receiving this email because you inquired about or purchased a vehicle from Bommarito Mazda Chevrolet South County recently or in the past. If you prefer not to receive further emails from us, click here to unsubscribe. Alternatively, you can send a written request to the address below. We'll remove you from our list as quickly as possible.
This email was sent to kristopher.bates@westplains.gov on May 08, 2023.

To contact us please visit http://www.bommaritosouthcounty.com/ or call (314) 487-9800.

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Bommarito Mazda Chevrolet South County
6127 S Lindbergh Blvd
Saint Louis , MO 63123

CHEVROLET

2023 TRAVERSE 1LS AWD

EXTERIOR: STERLI
INTERIOR: JET BL

STANDARD EQUIPMENT

ITEMS FEATURED BELOW ARE INCLUDED AT NO EXTRA CHARGE IN THE STANDARD VEHICLE PRICE SHOWN

OWNER BENEFITS

- 3 YEAR/36,000 MILE* BUMPER-TO-BUMPER LIMITED WARRANTY
- 5 YEAR/60,000 MILE* POWERTRAIN LIMITED WARRANTY, ROADSIDE ASSISTANCE & COURTESY TRANSPORTATION
- FIRST MAINTENANCE VISIT
- WHICHEVER COMES FIRST SEE CHEVROLET.COM OR DEALER FOR TERMS, DETAILS & LIMITS

PERFORMANCE & MECHANICAL

- WHEEL, SPARE, 18" STEEL

CONNECTIVITY & TECHNOLOGY

- CHEVROLET INFOTAINMENT 3 7" DIAG COLOR TOUCHSCREEN ADDITIONAL FEATURES FOR COMPATIBLE PHONES INCLUDE : BLUETOOTH AUDIO STREAMING VOICE COMMAND PASSTHROUGH TO PHONE, WIRELESS APPLE CARPLAY AND WIRELESS ANDROID AUTO
- KEYLESS OPEN AND START
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  - * AUTOMATIC EMERGENCY BRAKING
  - * INTELLIBEAM-AUTO HIGH BEAM

MANUFACTURER'S SUGGESTED RETAI

STANDARD VEHICLE PRICE $36,520

OPTIONS & PRICING

OPTIONS INSTALLED BY THE MANUFACTURER (MAY REPLACE STANDARD EQUIPMENT SHOWN)

MIDNIGHT/SPORT EDITION 1,14

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

20 MPG

combined city/hwy

17 city **25** highway

5.0 gallons per 100 miles

TRAVERSE AWD

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You **spend $3,000** **more in fuel costs over 5 years** compared to the average new vehicle.

GAF

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Frontal Crash	Driver	★ ★
	Passenger	★ ★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weigh

Side Crash	Front seat	★ ★
	Rear seat	★ ★

Based on the risk of injury in a side impact.